



HOW TO WORK LESS AND MAKE MORE!



WITH
ANGELA MADAHA

Do you ever feel overwhelmed by the amount of stuff in your business? Maybe it's the never ending hours you work, or the constant meetings at all hours, or you feel like you can never grow because you don't know how to be able to hand things off. Take a deep breath, and let Angela Madaha guide you in this course to get your biz organized and ready to grow. Angela will help you get super efficient with her super tips so you can grow while working less and embrace the mom entrepreneur life to the fullest!

Get super efficient at work and grow your business with these super tips!

- Stop doing billable hours, and get paid first, not last
- Set boundaries- block your calendar, use a to-do app, and plan your week
- Write down your systems, create a budget, hire a bookkeeper, raise your rates, and find accountability
- Stop being an undercover mom- embrace your whole life and if your clients don't, let them hit the road

About Angela Madaha

After completing a Bachelor's degree in Interior Design, Angela Madaha knew she emphatically did NOT want to be an interior designer! Rather, she realized she wanted to work with small businesses so that they could be better at running their businesses. Think, an "interior designer" for the operations of small businesses. Nothing brings her more thrill than wading deep into messy businesses and create structure and clarity out of chaos! Learn more at www.coovirtual.com

QUESTIONS TO CONSIDER WHILE WATCHING THIS COURSE:

1. You need to stop doing billable hours! What do you need to make each month? And how can you turn your hourly rate into a project or retainer price to meet that number?
2. How can you block your calendar to be more efficient? What to-do app and note-taking/research app will you use?
3. What systems do you need to write down so someone else could do them? Once you decide, then do a time study, then take screenshots, use Loom, or use something like Trainual to document your whole process.
4. When's the last time you heard someone say you were too expensive? If the answer is "never" or "it's been a long time" then you are priced too low. Raise Your Rates!
5. How can you be "Mom proud"? What questions do you need to ask or what boundaries do you need to set to stop being an undercover Mom?



the
branch
BUSINESS HUB

The Branch Business Hub's How To Work Less and Make More • Copyright ©2024 The Branch Moms

• All rights reserved. No part of this book may be used or reproduced in any manner without written permission from The Branch Moms.

• www.TheBranchMoms.com/BusinessHub